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#### No financial conflicts to disclose.



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## What If....

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## Ambivalence

Feeling two ways about a change. With no clear direction, people are stuck! "MI hypothesizes that client monitor their speech for clues about their attitudes and emerging intent to change...."

"If they find themselves arguing for change they are more likely to talk themselves into making a specific, adaptive behavior change....." (Moyers et al, 2007)

## What is MI?

"Motivational Interviewing is a personcentered counseling style for addressing the common problem of <u>ambivalence</u>." -Miller & Rollnick

## **Application of MI**

- ✓ Emergency Medicine
  ✓ Primary Care
  ✓ Chronic Disease
  ✓ Mental health
  ✓ Substance Abuse
  ✓ Dentistry
- Physical Therapy



#### Avoid Fixing Use our MI Mindset MI Skills focused on Change Talk Avoid Rushing the Process



#### "Righting Reflex"



Desire to set things right, to heal, to prevent harm, or fix.

Empowerment Autonomy No Judgement Understand their Values Listen more than Speak

## MI Mindset

## Skills of MI

### pen-ended Questions

Affirmations

## Reflections

#### Summaries

\* Advice with Permission

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# "Why aren't you using your inhaler?"

# "How does using your inhaler help you?"

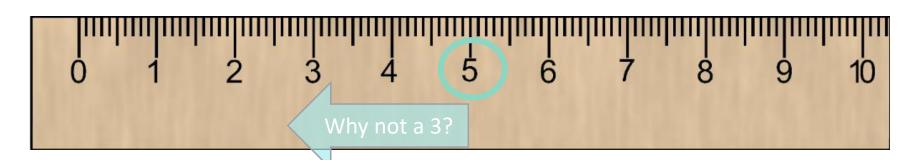


"Do you want to quit vaping?"

"What would be a reason you would ever consider cutting back or quitting vaping?"

#### On a scale from 0-10 where would you put yourself:

How **Important** this change is? How **Willing** you are to take the step? How **Confident** you are that you can make this change?

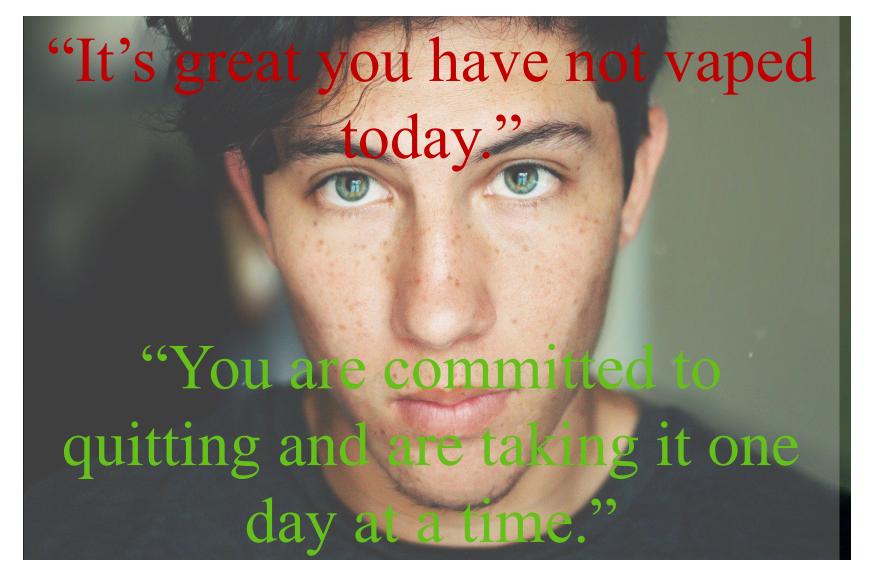


## Scaling Questions

## "I know you can succeed when you do your personal best."

"You worked hard in the past and are wondering if you can do it again."

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## "Don't worry, you are a hard-working student."

## "You feel stressed and are looking for ways to feel prepared."

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### "C'mon, you are smart, you'll find a way to say no to your friends."

## when you are new ous that you when you are asked to vape."



## Advice With Permission

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## "What do you already know about vaping?"

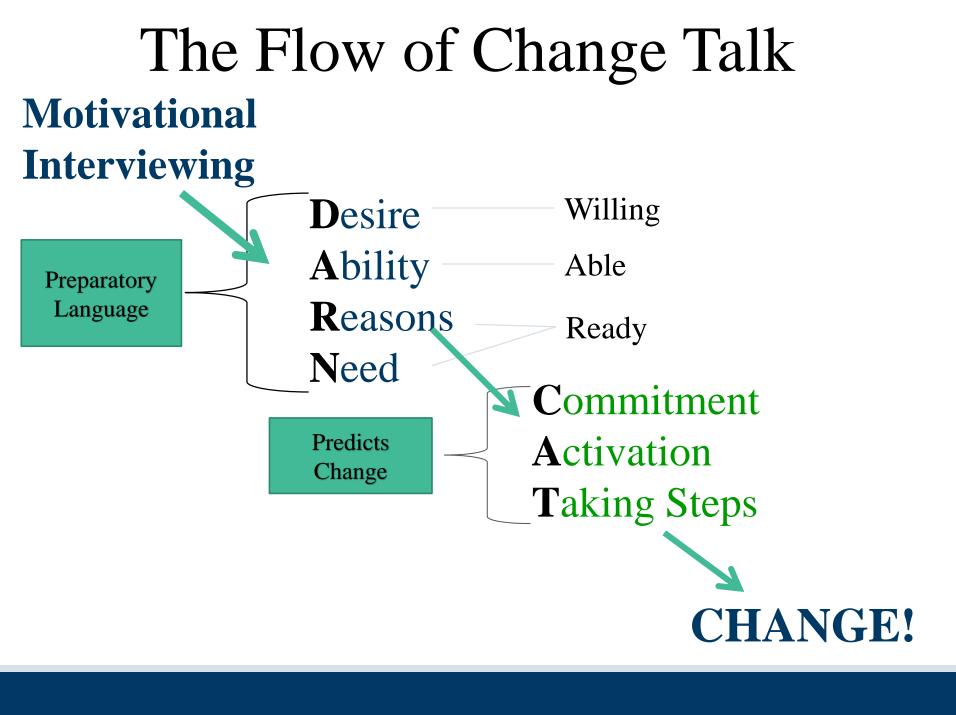
"Would it be alright if I share a little information with you about vaping?"

## Strategy to MI

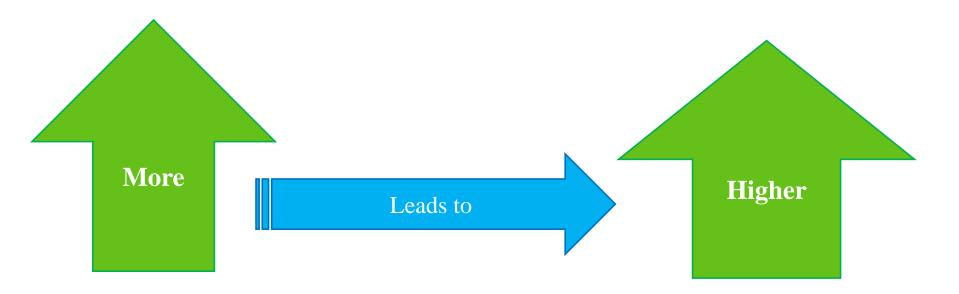
**focus** 

## Engage

## **Evoke**



## Change Talk Influences Change



**Change Talk** 

#### Likelihood for Change

## Change doesn't happen all at once.

# Using MI will help you invite change with those you

meet.

#### Motivational Interviewing Books

- 1. Motivational Interviewing: Helping People Change (3<sup>rd</sup> Edition) by William Miller And Stephen Rollnick, Guilford Press
- 2. Motivational Interviewing In The Treatment Of Psychological Problems by Hal Arkowitz Et Al, Guilford Press
- 3. Building Motivational Interviewing Skills by David Rosengren, Guilford Press
- 4. Motivational Interviewing In Health Care: Helping Patients Change Behavior by Stephen Rollnick, William Miller And Christopher Butler, Guilford Press
- 5. Motivational Interviewing With Adolescents And Young Adults by Sylvie Naar-king And Mariann Suarez, Guilford Press
- 6. Motivational Interviewing In Social Work Practice by Melinda Hohman, Guilford Press
- 7. Motivational Interviewing in Groupsby Christopher C. Wagner, Karen S. Ingersoll

#### Motivational Interviewing Websites

#### MINT Website: www. Motivationalinterviewing.org

Prevention Insights Training Portal: https://iprc.iu.edu/training/training.php

#### P R E V E N T I O N INSIGHTS

AT THE INDIANA UNIVERSITY SCHOOL OF PUBLIC HEALTH

Applying Addiction Science





Building Healthier Communities Across

America...

Thank You!

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